



Cristhna Trantke

Winemaker | Import & Export

I put my winemaking experience at your disposal, backed by almost **30 years' work in the sector**. Looking after the quality of your products will provide the basic pillars in order to successfully market your brand. In an atomised world, in which many companies are competing to conquer the public, it is essential to start by **making the most of your vineyards to produce a top-quality wine**.



I also offer you the possibility of leading **the internationalisation of your wines**, opening up business opportunities above all in **the United States, United Kingdom and Uruguay**. Focus your sales strategy on some of today's most interesting foreign markets. As a professional, I have a close relationship with prescribers in these countries. Therefore, by working together closely, we'll make steady progress in exporting your brand.

Improve your possibilities.
Connect with the world.
I'll help you to pull the strings .





Winemaker

Making wines since 1.990

I earned a degree in Organic Chemistry from the University of Santiago de Compostela, a master's degree in Viticulture and Oenology from the Technical University of Madrid's Agricultural Engineering School and a postgraduate degree in Food Science and Technology. I strongly believe that training is the best foundation for quality work. Many wineries have trusted in my experience to make their wines. My portfolio includes brands such as Adegas Castrobrey, Valmiñor, Valdesil, Pazo de Fefiñanes, Pazo de Rivas, Vitheras, Bodegas Ébano or Adegas Edmundo do Val in Vinho Verde.

Import & Export

Count on me to start operations in other markets

Positioning your brands in other countries requires extensive knowledge of the world of wine and a solid export strategy. I put my experience and network of contacts, mainly centred in the United States, United Kingdom and Uruguay, at your disposal. I'll help you to take the first steps to sell in markets that currently import large amounts of Spanish wine.

Advice in winemaking

I accompany you in the changes you need to your business. My extensive experience in the sector gives me a wide ranging view of all the processes involved in making wine.



Events&tastings

Go with a different type of presentation

Pairing with music, attractive venues and a solid oenological discourse. I recommend that you present your winery, your brands, in an interesting, professional way. Promote your work in the eyes of an increasingly more specialised public by focussing on the winemaking process, the terroir, the grape as the main ingredient, the varieties and importance of the vineyard.



Ground



Harmony



Synergy



Flavor

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